## 2011 TRA TRACK ANNOUNCER SALARY SURVEY

| 1. | Track Announcer Salary:  |  |  |  |  |  |
|----|--|--|--|--|--|--|
|    | <ul><li>Per Day:</li><li>Per Week:</li><li>Per Year:</li></ul>   |  |  |  |  |  |
| 2. | Other Compensation (benefits, etc.):   |  |  |  |  |  |
| 3. | Is your track announcer employed year-round?   |  |  |  |  |  |
| 4. | Does your track announcer perform duties other than race calling (i.e. publicity, handicapping, etc.)? |  |  |  |  |  |
| 5. | Daily Average Purses:  |  |  |  |  |  |
| 6. | Number of Live Race Dates in 2011:   |  |  |  |  |  |
| 7. | Comments:  |  |  |  |  |  |
| 8. | Your Information: <ul> <li>Name</li> <li>Title</li> <li>Track</li> <li>Phone</li> <li>Email</li> </ul> |  |  |  |  |  |

## RESULTS OF 2011 TRA TRACK ANNOUNCER SALARY SURVEY June 2011

|   |                |                                      |         |      |   |            | Comments: |
|---|----------------|--------------------------------------|---------|------|---|------------|-----------|
|   | Salary         | Other Compensation                   | Year-ro | ound | Other Duties  | Avg Purse  |           |
|   | \$300/day      | None                                 |         | No   | Yes   | \$15,000   |           |
| В | \$2-4,000/week | n/a                                  |         | No   | Voice overs, television and radio commercials   | \$484,379  |           |
| С | \$75,000/year  | n/a                                  | Yes     |      | He does handicapping seminars, Pre-race handicapping show/picks, media interviews, etc. Also is the host of a radio sports show on weekdays and get us a lot of free publicity.                     | \$120,000  |           |
| D | \$72,500/year  | Full benefits plus 4 weeks vacation. | Yes     |      | Simulcast, handicapping.  | \$120,000  | see #3    |
| Е | \$485/day      | \$15,000                             |         | No   | On-camera work.   | \$400,000  |           |
| F | \$200/day      | Benefits                             | Yes     |      | His primary function is Guest Services Mgr. This is a year round, full time, position with benefits. Roughly speaking, I attribute \$200 per day for his race calling duties as his secondary role. | \$50,000   |           |
| G | \$90,000/year  | Benefits, bonus program, etc.        | Yes     |      | General publicity and track analyst duties  | \$330,000  | see #2    |
| Н | \$90,000/year  | FT salary, employee insurance        | Yes     |      | Publicity and hosting handicapping show. Does not handicap.   | \$236,000* | see #1    |
| I | \$76,000/year  | Full benefits                        | Yes     |      | Not generally, but is required to do "as is deemed necessary for business purposes."  | \$190,000  |           |
| J | \$35,000       | full health care benefits            |         | No   |   |            |           |
| K | \$73,000/year  | Health benefits, 401k                | Yes     |      | Publicity, handicapping, broadcast dept.  | \$250,000  |           |
| L | \$600/week     |                                      |         | No   | No  | \$35,000   |           |
| М | \$80,000/year  |                                      | Yes     |      | TV show production  | \$172,000  |           |
| N | \$290/day      | None                                 |         | No   | He meets with our guests for general discussions on racing and assist with promotions when needed.  | \$100,000  |           |
| 0 | \$44,745/year  | Medical benefits                     | Yes     |      | Handicapping  | \$155,000  |           |
| Р | \$1,750/week   | 401K, health benefits                | Yes     |      | Publicity and handicapping  | \$280,000  |           |
| Q | \$58,000/year  | Full benefits                        | Yes     |      | Does the morning line.  | \$150,000  |           |

**Total Tracks Responding: 17** 

## Notes:

#1 & 2 Full time annual salary shared with another track. Able to offer 1 full time salary but announcer needs to live in 2 states during the year.

#3 Works at our Standardbred track as well

\*2010 numbers

TRA Track Announcer Salary Survey
July 2011