

# PRELIMINARY RESULTS OF 2012 TRA VLT REVENUE ON RACE DAYS SURVEY

March 2012

Track	Have you experienced any increase of Video Lottery Terminal/Slot Machine/Instant Racing revenue on live race days as opposed to dark days?	If yes, what is the approximate increase?
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Calder	Yes		5% to 10% during live days
Delaware Park	Yes		This is difficult to measure. Big events draw larger than average patronage. There is some cross flow from live racing fans to slots because there are so few events in the year - it is difficult to measure for certain what that % might be.
Fair Grounds	Yes		Roughly 20% over the course of an 84 day meet.
Finger Lakes	No		
Penn National	It is difficult to justify, since you race on weekends which are naturally your high volume gaming days. The weekday racing days do not move the needle on gaming revenues.		

Total: 5	Yes = 3
	No = 1
	Other = 1

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