## PRELIMINARY RESULTS OF 2013 TRA STARTER - SALARY SURVEY February 2013

|       |                                     |  | # Gate      | # Gate Starter Health |                           |   | Owner Gate  | Number of Assts |              |
|-------|-------------------------------------|--|-------------|-----------------------|---------------------------|---|-------------|-----------------|--------------|
| Track | Starter Pay                         | Asst. Starter Pay  | School Days | Benefits?             | Other Benefits?           | Added pay for assts?  | Deductions? | Mornings        | Races        |
| Α     | \$300/day                           | \$204.16/day   | 5           | No                    | No                        | No  | No          | 6 + starter     | 11 + starter |
| В     | \$18.75/hour                        | \$15-\$16/hour   | 6           | No                    | No; seasonal employee     | Yes; one receives extra hours for gate maintenance                    | No          | 4               | 10           |
| В     | \$2174.85/bi-weekly                 | \$18.39-\$23.91/hour                                       | 6           | Yes                   | No                        | No  | No          | 6               | 11           |
| Α     | not available                       | not available  | 6           | Yes                   | 401K, life insurance      | Yes   | No          | 10              | 12           |
| Α     | \$658/day                           | \$160-\$250/day  | 6           | Yes                   | Yes                       | Yes, head asst. \$20 addt.  | No          | 11              | see note     |
| В     | \$1,333/week                        | \$135-\$150 (morning & race time)<br>\$96 (race time only) | 6           | No                    | No                        | No  | No          | 10              | 15           |
| В     | \$222/day                           | \$109.03/day   | 1           | Yes                   | 401k, life, disability    | No  | No          | 6               | 11           |
| Α     | \$365/day                           | \$160/day  | 5           | No                    | No                        | Yes   | No          | 7               | 12           |
| С     | \$289/day                           | \$175/day  | 0           | No                    | No                        | Yes, moving the rail  | NO          | 0               | 10           |
| В     | \$1,150/week                        | Either \$550/week or \$80/day                              | 5           | Yes                   | 401K, some life insurance | Yes   | No          | 5               | 10           |
| A     | \$65,000/year                       | \$195/full day   | 5           | Yes                   | 401K, life insurance      | \$70/week for both the bookman and the maintenance man                | No          | 10              | 10           |
| С     | \$250/live day;<br>\$60/gate school | \$90/live day; \$30/gate school                            | 4           | No                    | No                        | Yes   | No          | 4               | 13           |
| В     | \$1000/week                         | \$14.50-\$17.50/hour                                       | 6           | No                    | 401k                      | The top rated assts get a premium based on different duty assignments | No          | 5               | 12           |
| В     | \$177/day                           | \$100/day  | 7           | No                    | No                        | No  | No          | 6               | 12           |

Note: total equals number of horses in race plus two

Totals: 14 Yes: 6 Yes: 6 Yes: 9 No: 14

No: 8 No: 8 No: 5

Track Classification Legend:

A = over \$20 million total annual purses

B = \$5 to \$20 million total annual purses

C = under \$5 million total annual purses

TRA Starter - Salary Survey PRELIMINARY RESULTS February 2013